Al Bawani & Affiliated Companies

A Saudi Based Network of Affiliated Companies
Al Bawani’s Affiliated Companies

Saudi based network of affiliated companies engaged in the fields of Construction Contracting, Information Technology and Communication Systems, Trading, Media & Publishing, Electro-Mechanical, Steel & Metal Fabrication, Industrial and Investments

Contd.
Al Bawani’s Affiliated Companies

- **Al Bawani Construction**

  
  Currently has a backlog over SAR 3.5 billion for highly reputable Government and Quasi-Government Clients.

Contd.
Al Bawani’s Affiliated Companies

- Al Bawani International - Real Estate

  *Diversification of Investments Through Acquisition of*
  
  *Land banks, Warehouses, Office Space, Commercial Retail Centers, Villas and Apartment Compounds.*
  
  *Real Estate Portfolio of High Magnitude Accumulated Over 40 Years of Group History.*

  *The company is currently managing the largest expatriate compound in Saudi Arabia named “Ishbilia” (formerly Jadawel) comprising 408 villas*

  Contd.
Al Bawani – Affiliated Companies

- **Al Bawani International - Ishbilia Compound**
  - **Largest Western Expatriates Compound in Saudi Arabia**
  - **Comprises 408 Fully Furnished Villas**
  - **Available Amenities**
    - Swimming Pool (8-lane)
    - Squash Courts (2)
    - Tennis Courts (4)
    - Auditorium (400 seats)
    - Bowling Alley (8-lane)
    - Multiple Grass Sports Fields
    - Supermarket
    - Central Recreation Facility
    - Restaurant & Snack bar (650 seats)
    - Gymnasium
    - Children’s Playgrounds
    - Medical Clinic
    - Private Gardens
    - Integral Covered Garages
    - Private Swimming Pools
    - Jogging Routes (2)
    - Security (Fixed & Patrol – Equipped with High-tech Infrastructure)

*Contd.*
Al Bawani – *Ishbilia Compound*
Al Bawani – *Ishbilia Compound*

- 4 Lighted outdoor tennis Courts
- Pool Area
- GYM
- Auditorium
- Bowling Alley
- Children's Playground
Al Bawani’s Affiliated Companies

- **Rassmal Investments**

  MENA based private investment holding company focused on investment opportunities across a variety of sectors in Emerging and Frontier market. The Company has made some highly profitable investments in United Kingdom, India, Oman, United Arab Emirates and Kingdom of Saudi Arabia.

  Currently Rassmal is engaged in developing one of the most prestigious residential properties in Central London with project value over £350m
Al Bawani – Affiliated Companies

- Rassmal Investments – Park Crescent West Project (GBP 400 million)

  Prime Central London Property opposite Regents Park,
  Historic Façade first built in early 19th Century, to be retained and developed into a high-end Residential Property with luxurious 2-6 Bedroom Apartments with Concierge, Theater, Swimming pool, Conference/Meeting Room, Restaurants, Indoor Games, Gymnasium and other high-end amenities

Contd.
Al Bawani – Affiliated Companies

- Rassmal Investments – Park Crescent West Project
Al Bawani’s Affiliated Companies

- **Advance Emerging Capital Ltd.**

  AECL is a London Based Investment Management Company, Regulated by Financial Services Authority, and Specializing in Global Emerging and Frontier Markets with Asset Under Management (AUM) Over US$750 million.

  The Company Currently Manages **Advance Developing Markets Fund**, **Advance Frontier Markets Fund**, **Advance Brazil Leblon Equity Fund**, and **Advance Copernico Argentina Fund.**

  Contd.
Al Bawani’s Affiliated Companies

- **Al Bawani Industries**

  Vertical Integration into specialized sub-contracting work
  including wood works, aluminum works, special-purpose steel works & structures and warehouses & storage facilities
to ensure a high delivered quality and better integration with the Al Bawani Construction Co.

  The company also undertakes work for 3rd party general contractors.

Contd.
Native Solutions- Al Asila

Riyadh Based Technology Solution Provider in the Fields of Security & Defense Systems, Communications & IT and Aviation Technologies with Annual Turnover Over SAR 90m and Current Backlog SAR 250m.

The Company has Partnered with Global Companies and also Worked as “First Tier Distributor” with Dell, Acer and Samsung.
Al Bawani’s Affiliated Companies

- **Al Shawaf International**


  Actively Pursuing Plans to Expand into Country-wide Advertising Signboards, Billboards, Display Stands and Other Print Media Solutions.

*Contd.*
Al Bawani’s Affiliated Companies

- **Rajhi & Shawaf Co.**

  Riyadh Based Contracting Company Specializing in
  Air-Conditioning Equipment and Systems Contracting;
  Building Maintenance Cleaning and Operation;
  Electrical Works Contracting; General Contracting;
  Roads Maintenance and Operation;
  Town Cleaning and Maintenance;
  Tunnels Contracting and Water Purification.

*Contd.*
Al Bawani Co. Ltd.

A Class ‘1’ Saudi Based Construction Company
Al Bawani – A Unique Proposition

- Excellent Project Execution History (over 30 years)
- Executed Some of the Most Complicated Projects with mission critical infrastructure
- One of the Best Design/Engineering Teams in the Kingdom
- Minimum Dependence on Sub-Contracting Except for Specialized Works
- International Expertise in Engineering and Site Supervision
- Specialist Equipment Available for Large Scale Construction Projects
- Previous experience in developing Industrial Projects in Saudi Arabia

Contd.
Al Bawani – A Unique Proposition

- As part of project scope of works, developed a number of
  - Unique & Reinforced Steel Structures
  - Central Plants
  - Electrical Sub-stations
  - Transmission Lines
  - Gas Lines and
  - other mission critical MEP related infrastructure

- Financial Strength (ZERO Long-term Leverage)

- 3500 Strong Workforce, with Permissions for Another 6000 Employees

- Senior Management Pool with Decades of Extensive Experience each (Average Senior Management Experience: 20.8 Years)
Al Bawani

- "Class 1" Construction Company by the Saudi Classification Agency
- A Highly Qualified Management Team Headed by Eng. Fakher Alshawaf
- **ISO-9001:2008** certified for Quality Management System
- Project Offices in Riyadh, Yanbu, Jeddah, El-Taif and Dammam
- Project Execution in
  - Healthcare
  - Diplomatic
  - High Rise and Low Rise Structures
  - Residential
  - Infrastructure
  - Commercial
  - Security & Defense Establishments
  - Industrial (Petrochemical & Defense related production facilities)

Contd.
Value - Projects in Progress: Over SAR 3.5 Billion

Executing Multiple Billion-SAR Construction Projects in Healthcare, High End Commercial, Industrial and Defense Sectors

Services Fall Into One or a Combination of

- Pre-construction Consultancy
- Engineering Management
- Construction Management
- Turnkey Projects
- Design-Build General Construction
- Value Engineering Management
- Building Operation Maintenance
- Industrial Projects
- Technology and Civil Defense Systems
- Facility Management Systems
- Medical & Emergency Systems
Capacity Enhancement

The company has recently taken a number of steps to modernize its operations, business processes and practices.

- International Hiring (Senior Level) from US, Europe, Asia, Middle East
- Infrastructure Spending (Heavy Equipment and Tools)
- Vertical Integration (Established Al Bawani Industries)
- Financial Management (Additional Bankers to Projects)
- ERP Software Implementation (Microsoft Dynamics AX)
- Global Partnerships
Global Partnerships

Al Bawani understands the importance of value-addition global partners can bring to its project execution capabilities and has been actively collaborating with leading names.

- Ballast Nedam, Netherlands
- Vinci, UK
- FCC, Spain
- Motorola, UK
- Al-Ghurair Group, UAE
- Bouygues Batimet International
Major Clients

*Al Bawani has enjoyed the trust and confidence of its reputable clients, reflected in the increasing Project Value and Repeat Orders it has been receiving.*

- Saudi National Guard Health Affairs
- Military Industries Organization
- SABIC, Saudi Arabia
- Rayadah Investment Company, Riyadh
- King Faisal Specialist Hospital, Riyadh and Jeddah
- Royal Commission for Jubail & Yanbu
- Ministry of Education, KSA

Contd.
**Major Clients**

*Al Bawani has enjoyed the trust and confidence of its reputable clients, reflected in the increasing Project Value and Repeat Orders it has been receiving.*

- Royal Saudi Airforce
- Arriyadh Development Authority
- US, Dutch and Kazakhstan Governments
- Ministry of Interior
- Ministry of Defense
- King Saud University
Technical & Managerial Capacity

- Current Workforce: 3500
- Estimated Workforce (2013): 5000
- Current Available Visa: 2000
- Potential Visa: 8000

<table>
<thead>
<tr>
<th>Manpower Category</th>
<th>Related experience</th>
<th>Total No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Manager</td>
<td>12-30 years</td>
<td>07</td>
</tr>
<tr>
<td>Civil Engineer</td>
<td>08-12 years</td>
<td>25</td>
</tr>
<tr>
<td>Architect</td>
<td>12-30 years</td>
<td>16</td>
</tr>
<tr>
<td>Quantity Survey Engineer</td>
<td>10-20 years</td>
<td>10</td>
</tr>
<tr>
<td>Electrical Engineer</td>
<td>08-12 years</td>
<td>20</td>
</tr>
<tr>
<td>Mechanical Engineer</td>
<td>08-12 years</td>
<td>22</td>
</tr>
<tr>
<td>Information Technology</td>
<td>04-10 years</td>
<td>04</td>
</tr>
<tr>
<td>Planning</td>
<td>08-26 years</td>
<td>04</td>
</tr>
<tr>
<td>Procurement</td>
<td>10-20 years</td>
<td>18</td>
</tr>
<tr>
<td>Logistics/Warehouse</td>
<td>10-15 years</td>
<td>13</td>
</tr>
<tr>
<td>Quality Control</td>
<td>08-12 years</td>
<td>07</td>
</tr>
<tr>
<td>Safety</td>
<td>05-15 years</td>
<td>10</td>
</tr>
<tr>
<td>Civil Draftsman</td>
<td>05-15 years</td>
<td>13</td>
</tr>
<tr>
<td>Architecture Draftsman</td>
<td>04-10 years</td>
<td>32</td>
</tr>
<tr>
<td>Mechanical Draftsman</td>
<td>04-10 years</td>
<td>24</td>
</tr>
<tr>
<td>Electrical Draftsman</td>
<td>04-10 years</td>
<td>11</td>
</tr>
<tr>
<td>Land Surveyor</td>
<td>05-12 years</td>
<td>11</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>293</strong></td>
</tr>
</tbody>
</table>
## List of Select Projects (Values > SAR 50m)

<table>
<thead>
<tr>
<th>Project Name / Location</th>
<th>Brief Project Description &amp; Type of Work Performed</th>
<th>Contract Value (SAR)</th>
<th>Client Name</th>
<th>Project Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology &amp; Communications Complex, Riyadh</td>
<td>17 Parcels of Buildings locating in Riyadh. A rush project to be completed in 24 months, includes civil works, façade works, MEP, HVAC, road works, parking and other relevant infrastructure.</td>
<td>1.68b</td>
<td>Rayadah Investment Company</td>
<td>On-Going</td>
</tr>
<tr>
<td>King Abdullah Center for Cancer &amp; Liver Diseases, Riyadh</td>
<td>Turnkey landmark project in healthcare sector involving development of an elaborate medical center with advanced facilities on twenty floors, a central plant building, and parking structure within King Faisal Specialist Hospital premises.</td>
<td>1.06b</td>
<td>King Faisal Specialist Hosp.</td>
<td>On-Going</td>
</tr>
<tr>
<td>Private Wing &amp; Emergency Medical Services Building, Riyadh</td>
<td>Turnkey Hospital and Emergency Medical Services Project with extensive hospitality and security arrangements for the VVIPs and Dignitaries.</td>
<td>526m</td>
<td></td>
<td>On-Going</td>
</tr>
<tr>
<td>The Financial Plaza</td>
<td>Turnkey Project to develop a commercial high-rise building including a community area &amp; landmark steel structure at King Abdullah Financial District</td>
<td>300m</td>
<td>Rayadah Investment Company</td>
<td>On-Going</td>
</tr>
</tbody>
</table>

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<tr>
<td>King Fahad Airbase, Taif</td>
<td>Upgrading and Expansion of the existing Typhoon Aircraft Training, Operation &amp; Maintenance facilities at the Taif Airbase including Aircraft hangars, sun-shelters, supersonic fuel tank shop and other relevant infrastructure development</td>
<td>275m</td>
<td>Royal Saudi Airforce</td>
<td>On-Going</td>
</tr>
<tr>
<td>Institute of Diplomatic Studies</td>
<td>Training Facility at the Diplomatic Quarter in Riyadh for the Saudi Diplomats engaged by the Ministry of Foreign Affairs. The work entails academic building, finishing, façade works and landscaping.</td>
<td>250m</td>
<td>Ministry of Foreign Affairs</td>
<td>On-Going</td>
</tr>
<tr>
<td>ArabSAT</td>
<td>Turnkey Project including Design and Value Engineering to develop the Headquarter Building for the Arab Satellite Organization at the Diplomatic Quarters in Riyadh</td>
<td>95m</td>
<td>Arab Satellite Organization</td>
<td>On-Going</td>
</tr>
<tr>
<td>Data Center Project</td>
<td>Turnkey Project to develop Data Center facilities for the Riyad Bank including mission critical infrastructure at the site.</td>
<td>82m</td>
<td>Riyad Bank</td>
<td>On-Going</td>
</tr>
<tr>
<td>Kharj Ammunition Factory</td>
<td>Turnkey Project to establish Ammunition Installation Factory at Kharj Airbase for Military Industries Organization.</td>
<td>53m</td>
<td>Military Industries Organization</td>
<td>On-Going</td>
</tr>
</tbody>
</table>

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<tr>
<td>Girls University College</td>
<td>Turnkey Project to develop an educational institution with all training and audio-visual facilities and relevant infrastructure in Yanbu</td>
<td>210m</td>
<td>Royal Commission for Jubail &amp; Yanbu</td>
<td>Completed</td>
</tr>
<tr>
<td>Single Female Housing</td>
<td>4 Phases of a fully furnished staff residential complex with amenities for the Single female staff at the King Faisal Specialist Hospital.</td>
<td>100m</td>
<td></td>
<td>Completed 3 Phases, 4th Phase On-Going</td>
</tr>
<tr>
<td>North Tower (Level 4-9)</td>
<td>Finishing works for clinical &amp; other health services at the North Tower building in King Faisal Specialist Hospital site with the regular operational activities under-way during the course of the project.</td>
<td>80m</td>
<td>King Faisal Specialist Hosp.</td>
<td>Completed</td>
</tr>
<tr>
<td>Cyclotron Phase-2</td>
<td>Advanced Medical Imaging Facility at the hospital site with Nuclear Technology (first ever in the Kingdom of Saudi Arabia) &amp; its relevant infrastructure and safety measures.</td>
<td>80m</td>
<td></td>
<td>Completed</td>
</tr>
<tr>
<td>CSSD Building</td>
<td>Turnkey Project for Sterilization and Dis-infection Building alongwith Medical Stores facility at the hospital site.</td>
<td>80m</td>
<td></td>
<td>Completed</td>
</tr>
</tbody>
</table>

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</thead>
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<tr>
<td>ICU Center</td>
<td>Turnkey project to develop ICU unit consisting of 4 levels serving different departments at the King Saud University. Project involved installation of medical equipment infrastructure for smooth and efficient operations for mission-critical facilities</td>
<td>62m</td>
<td>King Saud University</td>
<td>Completed</td>
</tr>
<tr>
<td>Oncology Wards</td>
<td>Turnkey Project to develop two Oncology Ward Buildings in Jeddah including installation of medical equipments and related infrastructure at the site.</td>
<td>52m</td>
<td>National Guard Health Affairs</td>
<td>Completed</td>
</tr>
<tr>
<td>OR L2 Expansion</td>
<td>Renovation and new construction of operation theatres and related facilities</td>
<td>53m</td>
<td>King Faisal Specialist Hospital</td>
<td>Completed</td>
</tr>
<tr>
<td>Aquarium Project</td>
<td>Turnkey Project to develop a world-class aquarium and related facilities in Riyadh</td>
<td>1.0 billion</td>
<td></td>
<td>Bid Submitted</td>
</tr>
<tr>
<td>Museum Project</td>
<td>Turnkey Project to develop a world-class museum and related facilities in Riyadh</td>
<td>1.2 billion</td>
<td></td>
<td>Bid Submitted</td>
</tr>
</tbody>
</table>
Al Bawani – Select Projects

Information Technology & Communications Complex
Al Bawani – Select Projects

King Abdullah Center for Cancer & Liver Diseases
Al Bawani – Select Projects

Private Wing, Polyclinics and Emergency Medical Services
Al Bawani – Select Projects

Single Female Housing

Ambassador’s Residence
Thank You